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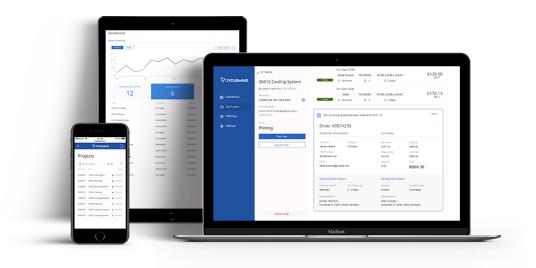


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#### About Us

3YOURMIND provides platforms to streamline industrial 3D printing for innovative companies and 3D printing services. The software enable our customers to use additive manufacturing to its utmost potential. The digital 3D workflows connect teams and production locations, optimize resource utilization and provide the reporting to enable smart AM production decisions. Our on-demand AM services provides the additional expertise your company needs to expand additive manufacturing throughout your organization from CAD modeling to part optimization to 3D technology recommendations.

We work closely with our clients to connect all parts their workflow and increase their adoption of Additive Manufacturing. Our platforms are creating the pathways that will move the world into the next generation of manufacturing - Agile Manufacturing.



### **Our Mission**

Revolutionize manufacturing by creating the world's best, simplest and most innovative software platforms to empower engineers, 3D printing providers and processing services to produce better machines, vehicles and products.

## **Our Vision**

The world's AM-processes are controlled and automated by our products. We are the standard in AM-software for industrial production. We are moving the world to **Agile Manufacturing**.





#### **Our Platforms**

We are pushing forward Industrial 3D Printing together with the most Innovative Companies in the World.



#### **Enterprise Platform**

For Innovative Companies

Bring on-demand production to your company with easy access to internal 3D printers and AM supplier networks.



**eCommerce Platform** For 3D Print Services

Optimize your AM service for your clients with automatic order processing and streamlined production processes.

#### **Our Company**

**3YOURMIND** 

3YOURMIND provides platforms to streamline industrial 3D printing for innovative companies and 3D print services. Our platforms enable our customers to use the technologies to their utmost potential. The digital 3D workflows connect teams and production locations, optimize resource utilization and enable smart AM production decisions. Our on-demand AM services provides the additional expertise your company needs to expand additive manufacturing throughout your organization from CAD modeling to part optimization to 3D technology recommendations.

We work closely with our clients to connect all parts their workflow and increase their adoption of Additive Manufacturing. Our platforms are creating the pathways that will move the world into the next generation of manufacturing - Agile Manufacturing.





#### **Our Team**

The company is headquartered in Berlin for programming, project management, marketing and sales. Our AM Services division is headquartered in Wroclaw, Poland. We have additional Sales and Project Management offices in Munich, Paris, New York and San Francisco. The team of 45+ people is composed of experts with years of experience in the additive manufacturing industry as well as young innovative talents. Our employees come to us from around the world to be engaged in the creative and open company culture.



Berlin

Wroclaw

Munich



San Francisco

**Paris** 



New York





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#### **Our Management**

3YOURMIND has become recognized among as the leading experts in the field of additive manufacturing. Their digital management software and streamlined processes have already been adopted by top AM companies around the world.



In 2013, the co-founders of 3YOURMIND, Stephan Kühr and Aleksander Ciszek built one of the original consumer 3D Printers. This new production felt like the future, but the results were not at a quality that could be sold. That was the start for creating a set of digital solutions.

Stephan and Aleksander maintain direct collaboration with industry leaders to meet the specific demands of next generation production. Their impact on the AM industry and their novel approach to implementing their solutions have not gone unnoticed. In 2016 their were awarded the German Innovation Prize and the formnext Startup Challenge Award (leading Europe trade show for production machinery and processes).





### Latest Press Releases

**3YOURMIND** 

# <u>3YOURMIND Opens French Office To Support the</u> <u>Growth of their 3D Printing Industry</u>

France is a worldwide manufacturing leader in the aerospace, automotive, construction and medical industries. Over the past 2 years, the number of French companies adopting industrial 3D printing as part of their production cycle has increased substantially. 3YOURMIND is opening an office in Paris to intensify the support of their French customers and provide their software to support France's move into Industry 4.0.

*"France has been a pioneer in additive manufacturing with the first patents issued in the 1980's. As companies shift to industrial 3D production, 3YOURMIND's platforms are a much welcome foundation to ensure smooth growth for France as they increase production efficiency and maintain their position within global manufacturing."* 

Alexandre Donnadieu, Business Development Manager - France, 3YOURMIND

3YOURMIND is one of the leading providers of software solutions for additive manufacturing. In 2017, the Berlin-based company raised €10M to take industrial 3D printing to the next level. 3YOURMIND's customers include Siemens, Volkswagen, GKN and other global technology leaders from the automotive, aerospace and engineering sectors, as well as medium-sized companies and 3D printing services. In 2016, 3YOURMIND was awarded the "German Innovation Prize".



### Additive Manufacturing in France

France has been a long-standing part of the 3D production landscape led by AM companies like Prodways, Sculpteo, Cresilas, Poly-Shape, AddUp, Poietis, BeAM, Prismadd. But in the past year has seen increased visibility of French companies which are implementing industrial 3D printing in their production cycles. This has been supported by several government initiatives to modernize and digitize French production, but it is primarily driven by the business advantage of Additive Manufacturing.

The French manufacturing sector already represents 5.1% of the world's AM market. The potential of AM is clear to the French production sector. However, the speed of adoption and the new workflow paradigms required for additive manufacturing have left many companies struggling to implement the technology in a way that realizes the cost and production advantages. There is a **clear need** for systems to structure the design-to-production processes and guide the shift of the companies into the new technology.

3YOURMIND is already integrating French suppliers into their global network including x3D Group, a Lyon-based company specialized in 3D Printing and Additive Manufacturing services.

"To support our growing AM capacity, the range of materials and our expertise, 3YOURMIND is the perfect portal for industrial buyers who need to order our industrial 3D print services easily and safely. The online platform incorporate modern technologies that match the needs of industrial production. 3YOURMIND came a long way", says Kamal Bounouara, CEO.

### Platforms to bring AM to the next level

3YOURMIND provides the workflows between 3D design and production and provides the analysis framework for intelligent decision-making for top tier



companies in Germany and the US. Their platforms connect departments throughout large organizations and distributed production facilities on a single digital platform.

The automation tools and customizable workflows dramatically decrease the cost and complexity of implementing 3D production to make it accessible and efficient for mid-sized companies as well as big organizations.

"Our platforms can play an important part in supporting French companies to quickly add industrial 3D capacity and push forward into Industry 4.0. Integrating the French manufacturing networks into our ecosystem is an important milestone for us in our vision of become the infrastructure for the "world's distributed digital factories."

Aleksander Ciszek, CEO, 3YOURMIND

#### Link to Release

https://www.3yourmind.com/press-releases/french-office-to-support-the-growth-of-their-3d-printing -industry





# <u>3YOURMIND Raises \$12M to Take Industrial 3D</u> <u>Printing to the Next Level</u>

# Series A Funds Targeted to Build on Strong US Market Entry with East Coast Expansion

**San Francisco, CA and Berlin, Germany – November 2, 2017 –** 3YOURMIND, a leading provider of software solutions for additive manufacturing (industrial 3D printing), announces the closing of a \$12M Series A round today. The company also announces the opening of its East Coast office, based in New York City, NY.

The funds raised will be used to further expand into the US market, following the company's successful market entry which resulted in the addition of major aerospace and engineering customers, including GKN, to its client roster. Money will also be earmarked to drive initial entry into the Asian market as well as the development of further, innovative software tools for industrial 3D printing. The market is forecasted to grow rapidly, with analysts at ARK Invest predicting it will reach \$41B by 2020.

"The strong demand we are seeing from large, established businesses for our industrial 3D printing solutions confirms this is the future of high-tech manufacturing in the U.S. and globally," says Aleksander Ciszek, 3YOURMIND's CEO. "We are committed to shaping the production processes of digitized factories, and are delighted to have four outstanding strategic partners investing in our vision, including EOS and TRUMPF which are global leaders in the industrial 3D printing market."

"3YOURMIND provides a missing link in the growth and development of industrial 3D printing," says Markus Josten at GKN. "The platform enables customers to

**3YOURMIND** 



dramatically decrease the cost and complexity of using 3D printing, and thus makes it much more accessible."

#### Industrial 3D Printing Software

3YOURMIND has developed intelligent software solutions for industrial 3D printing that enable capabilities such as real-time printability analysis and the automatic optimization of 3D models. Its tailored solutions include:

- For enterprises, the company delivers a platform that identifies which parts are the best candidates for industrial 3D printing, and then streamlines the workflow process, enabling efficient production capacity planning across internal and external suppliers.
- For 3D printing service providers, the company offers a technology that enables secure and error-free access to their industrial 3D printers around the clock.

3YOURMIND's customers include Siemens, Continental and other global technology leaders from the automotive, aerospace and engineering sectors as well as medium-sized companies and 3D printing service providers. In 2016, the company was awarded the "German Innovation Prize" and entered the elite StartX Accelerator network in Silicon Valley in 2017.

#### Investors

**3YOURMIND** 

3YOURMIND's Series A funding brings together a strong combination of well established financial investors and strategic industry partners. The round is led by Unternehmertum Venture Capital Partners (UVC Partners), an experienced investor in B2B SaaS and industrial technologies, and is joined by fellow VC coparion.

Strategic industry investors are TRUMPF Venture, the investment arm of one of the world's leading machine tool builders and specialist for 3D printing systems and AM Ventures (AMV), sister company of EOS, the world's leading technology provider for industrial 3D printing of metals and polymers.





#### **Investor Support**

"3YOURMIND solves an important problem in the area-wide application of 3D printing," says Johannes von Borries, Managing Partner of lead investor UVC Partners. "3D printing has become established as a manufacturing alternative, but now it's essential to integrate this technology efficiently into the workflow between the designer and the manufacturing process. 3YOURMIND makes that connection work."

"TRUMPF is a leading provider of 3D printers, and was one of the first companies to leverage this technology. We are not only developing our own products, but are also investing in and supporting promising start-ups with our venture capital activities. The investment in 3YOURMIND underscores our conviction that digital networking is essential to the development of the industry," says Franz Lehmann, Investment Manager of TRUMPF Venture, which is investing in early-phase high-tech start-ups.

"3YOURMIND has developed very positively since we were a lead investor in their first financing round in 2015. Very quickly, they have grown into one of the leading providers of intelligent software solutions for 3D printing. Being part of the Series A financing to support the expansion into the U.S. and Asia was an easy decision," says Johann Oberhofer, CEO of AMV.

#### Link to Release

**3YOURMIND** 

https://www.3yourmind.com/press-releases/12m-to-take-industrial-3d-printing-to-the-next-level



# **3YOURMIND Provides a Native CAD 3D Printing Application with Solid Edge ST10**

3YOURMIND/BERLIN July 31th, 2017 PRESS RELEASE

**3YOURMIND** 

3YOURMIND provides a native 3D printing integration embedded in professional 3D CAD modeling software. Users can access a full suite of tools to prepare models for additive manufacturing in a variety of materials and production processes. Using the <u>3YOURMIND</u> print service portal, companies can directly order from trusted 3D printing services approved by Solid Edge.

Over the past several years, Solid Edge® software, which is developed by Siemens' product lifecycle management (PLM) software business, has become an increasingly important tool for product design across a wide range of manufacturing industries.

But to complete verify the last phase of the design cycle, the flexible collaboration and photorealistic rendering need to become physical objects for testing. Siemens enables 3D production directly from Solid Edge ST10 with an integration from 3YOURMIND. Now powerful analytical tools for optimizing 3D designs for specific materials and production scenarios is available directly within Solid Edge software.

"This collaboration with 3YOURMIND helps users to 3D print objects from Solid Edge files with just a few clicks," said Dan Staples, Vice President of Mainstream Engineering, Siemens PLM Software. "The plugin allows users to choose between a wide range of materials and select their desired material properties like biocompatible or materials suitable for rapid prototyping. This will help users to print 3D files to the highest standards."

The tools from 3YOURMIND ensure that all files are optimized for additive manufacturing and reduce the margin of error from the prototyping and additive manufacturing processes. This quality assurance, at no additional charge to the user.





#### **Extending Services for Prototyping and Production**

Users will have the tools to prepare their models for this production form, and obtain professional quality physical objects from a single platform.

A **3YOURMIND** print service portal for Solid Edge also connects users to professional manufacturers around the globe where they can compare prices, production and delivery times.

"We are very pleased to offer this capability to the Solid Edge market, and are confident that matching the platforms to manage multiple parts, projects and volume orders will be a big step forward toward simplifying the additive manufacturing process."

#### Stephan Kühr, CEO, 3YOURMIND.

For more information on 3YOURMIND's platforms visit: 3YOURMIND.com For more information on Solid Edge Software visit: www.siemens.com/solidedge

**NOTE:** Solid Edge is trademark or registered trademark of Siemens Product Lifecycle Management Software Inc. or its subsidiaries in the United States and in other countries.

#### Link to Release

https://www.3yourmind.com/press-releases/3yourmind-to-provide-a-native-cad-3d-printing-applicat ion-with-solid-edge-st10







# **3YOURMIND Joins Stanford StartX Accelerator for** Summer 2017

#### 3YOURMIND/BERLIN 4th June 2017 PRESS RELEASE

3YOURMIND will leverage the elite StartX accelerator network in the heart of Silicon Valley to strengthen the entry of their industrial 3D printing platform into the US market.

Less than one year after establishing their offices in the United States, the leading provider of industrial 3D printing platforms was selected to be part of the elite StartX accelerator program from Stanford University for the Summer of 2017.

"When we reviewed 3YOURMIND's application, we clearly recognized the talent of the team and their vision to change the world and felt that they were a great fit to our community. They are a great addition to our Enterprise IT community in the innovative field of 3D printing."

#### Joseph Huang, CEO of StartX

#### Focus on the US Market

**3YOURMIND** 

3YOURMIND has opened their US office in San Francisco after their innovative software solution was awarded with the 2016 German Innovation Prize. They were given the option to continue in San Francisco with support from the German Tech Accelerator based on their success in acquiring American customers in record-time. They continue to attract attention as their platforms speeds up the adoption of 3D printing technology for businesses worldwide.





"Adding a business development office in the US has lead to a rapid rise in US companies implementing the 3YOURMIND platforms. It is clear that we are beginning to shift US production as well, bringing us one step closer to fulfilling our mission of fundamentally changing how and where goods are manufactured. We plan to further fulfill this mission during our time at StartX with the help of its community of mentors, advisors and founders."

#### Aleksander Ciszek, CEO (US) 3YOURMIND

Since its founding in 2013, the Berlin based company has experience significant growth. They now have over 40 employees working at their Berlin headquarters for software design, global marketing and operations, a location in Wroclaw (Poland) for CAD engineering and 3D production, and San Francisco business office serving the US-based additive manufacturing businesses.

#### **About StartX**

StartX is an industry and stage agnostic nonprofit organization that seeks to enhance the success of the highest potential entrepreneurs in the Stanford University network by providing tactical help, experiential education, funding and a vast network of mentors and investors. For more information, visit http://startx.com/

#### Link to Release

https://www.3yourmind.com/press-releases/3yourmind-joins-stanford-startx-accelerator-for-summe r-2017





# GKN and 3YOURMIND Enable Simple Online Access to Metal 3D Printing

3YOURMIND/BERLIN 4th May 2017 PRES RELEASE

#### Automated Systems to Verify 3D Models and Streamline Pricing for High-Performance 3D Metal Printing

GKN Powder Metallurgy, the global leader for innovative engineering and high-performance metal laser sintering has open access to their 3D production capacity with instametal.online. They implemented the 3YOURMIND eCommerce platform to provide a streamlined online portal for their global customer base. The simple interface allows GKN to accept orders 24/7, ensure 3D model are optimized for 3D printing and provide even better customer service. The digital management tools also guarantee higher machine-uptime and ensure accurate production and streamlined workflows. 3YOURMIND's on-demand production marketplace is becoming a cornerstone to maintain GKN's competitive edge.

GKN manages a distributed manufacturing network that provides the highest quality metal sintered components in the world. But staying competitive in this rapidly developing marketplace requires providing that reliable output with short lead times. To digitize their production workflow, they turned to 3YOURMIND's eCommerce platform to provide online access, ensure production quality and actively manage that production chain. This highlights one additional step towards GKN's Industry 4.0 initiative.

#### **Instant Pricing for 3D Printing in Metal**

The primary goal for GKN was to make their technology easy and accessible for everybody need for GKN was with a single online entry point to a distributed network of digitized 3D production centers with automotive and industrial





background. 3YOURMIND's eCommerce solution provides exactly that online solution, white labeled to match their specific brand. Engineers and designers can access a real time comparison of delivery time and cost comparison from INSTAMETAL's industry leading services. The automated quoting process also helps engineers make intelligent decisions when selecting materials and production facilities to keep projects on-time and on-budget. It is a huge advance for the rapid prototyping that has come to define modern production processes.

The platform also helps GKN provide better service by using those same access points to load-balance their production resources. Using the queue optimization they can ensure that machines are being used to capacity and that priority projects can be send between facilities with a click.

"We see Instametal as a new way to provide our technology capabilities throughout our existing markets and beyond. We expect a higher demand for our additive manufacturing organization over the next 2 years as more companies integrate small-batch production directly into their product lines. Having a powerful software solution to manage that inflow and optimize our production cycles will help us to become the worldwide leader in high-performance metal additive manufacturing."

#### Markus Josten, Global Sales Director Disruptive Technologies and Markets

#### **Guaranteeing Print Quality**

As 3D printing moves from prototyping to becoming an integrated part of small-batch production, there is mounting pressure for just-in-time production of high-performance 3D printed components. Their INSTAMETAL laser sintering department was developed specifically to meet this development. The automated tools from 3YOURMIND ensure that all 3D components are optimized for the specific GKN metal processes. The customer collaboration tools enable a clear communication between customer and producer to ensure that the entire production workflow is clear, documented and efficient.

Ensuring proper material selection is another key factor and shows the GKN Hoeganaes in-house powder development capabilities as one of the most





important points of the value chain to enable a successful production and satisfied customer. The 3YOURMIND platform allows customers to filter by specific physical features and verify that the 3D model is prepared for those material specifications. This is especially true for the complexity of metal models spanning a variety of technologies and post-production processes. The platform ensures that customer expectations are met and a steady production cycle is maintained.

For businesses to stay competitive as they move towards small-batch and just-in-time production, they will need to ensure that high-quality components are prepared correctly - every time. By adding 3YOURMIND's eCommerce platform to GKN's industrial production, we are making huge strides towards companies utilizing the potential of Industry 4.0.

#### Aleksander Ciszek, CEO, 3YOURMIND

#### **Enabling the Innovation of Tomorrow**

**INSTAMETAL** has been in open Beta since March and is already pushing both production lead time and costs down significantly. It is further reinforcing GKN's position as a global leader in additive manufacturing innovation.

By offering INSTAMETAL services online with the 3YOURMIND platform, GKN ensures that they will be the forefront of high-performance metal component production.

#### Link to Release

https://www.3yourmind.com/press-releases/gkn-and-3yourmind-enable-simple-online-access-to-me tal-3d-printing







# EOS and 3YOURMIND Are Cooperating to Automate the Identification of 3D Printable Parts

#### 3YOURMIND/BERLIN 26th April 2017 PRESS RELEASE

The AM Part Identifier (AMPI) scans existing part inventories to determine optimal parts for Additive Manufacturing and guarantee a profitable transition into Industry 4.0.

These recommendations allow businesses to immediately begin 3D printing profitably. By ensuring the selection of the optimal components for production from existing inventories, 3YOURMIND removes the primary hurdle for companies as they shift resources to Industry 4.0 and the digitization of production.

#### Automated Analysis of 3D Printing Suitability

3YOURMIND was founded with the mission of simplifying the processes and ensuring the profitability of industrial 3D printing. Their Enterprise Platform and eCommerce Solution guarantee that uploaded components are printable and optimized for the selected material as well as ensuring that 3D resources have maximum utilization. However, while working with some of the largest companies in Germany they noticed a distinct problem inhibiting a wider adoption of Additive Manufacturing throughout the production chain:

"Leading producers are managing part inventories with components numbering in the 100,000s with 2-4,000 new parts coming online each month. Determining which of these components are suitable for industrial 3D printing is done via manual part analysis or expensive 3rd party reviews of inventories."

To address this fundamental need facing every enterprise business as they transition larger portions of their production to Additive Manufacturing, 3YOURMIND worked together with EOS to digitize the analysis process and deliver an automated analysis of component suitability for industrial 3D printing.







"For several years we have helped our customers to identify the most suitable parts for industrial 3D printing. We are very pleased to see that thanks to our cooperation with 3YOURMIND an automated software solution now enables a faster part identification than ever before."

#### Fabian Krauß, Business Development Manager at EOS

After entering basic information about the parts that need to be produced, enterprise businesses can perform an automated scan of their entire inventory database. The analytic reports leverage over 10 years of experience from Additive Manufacturing experts to determine exactly which parts are best suited for industrial 3D printing. Companies immediately save time and money when they implement 3D Inventory Analysis by identifying the parts that are technologically viable and economically profitable.

#### How to Enter Industry 4.0

The AM Part Identifier (AMPI) is a solution for businesses of all sizes to efficiently enter Industry 4.0 and optimize their use of industrial 3D printing. Its aim is to scan an entire part inventory and provide a detailed report of parts that represent the highest potential gain by transitioning to industrial 3D printing. The platform essentially provides a blueprint for shifting the proper resources and guaranteeing a successful outcome. Additional tools to input information about in-house 3D production resources and external industrial 3D printing suppliers will further customize the component recommendations to your specific capacity.

For top 100 companies who are also searching for clear pathways to optimize their use of Additive Manufacturing and who are managing huge volumes of new and legacy parts, the AM Part Identifier can also be linked directly to their part database to receive updated reports in real time as additional parts are added or as advances in 3D print technologies enable cost-effective production of components and materials. It enables enterprise and medium-sized companies to make smart decisions about where to begin implementing industrial 3D printing.

"The mission of 3YOURMIND is to facilitate the simple implementation of professional Additive Manufacturing for companies of all sizes. The AM Part Identifier ensures that optimal production can begin right away with cost and time savings to ensure that the





possibilities of AM become a core part of their business model." **Stephan Kühr, CEO - 3YOURMIND** 

#### **Cost-Effective from Day 1**

There is clear evidence from many industries that the implementation of industrial 3D Printing will result in huge cost savings. But one of the primary inhibitors to shifting more components to these new production methodologies is that all the existing processes are centered around standard manufacturing techniques from the training of engineers to the PLM software workflows to detailed post processing standards. The selection of parts for Additive Manufacturing is currently being carried out by a small group of experts with a high percentage of manual processes as part of the operation.

The AM Part Identifier (AMPI) removes all of those questions so that companies can immediately focus on the parts which are suitable for industrial 3D Printing and begin implementing smarter and more efficient production.

**3YOURMIND** continues to expand to ensure that companies have a clear pathway to the benefits of 3D printing, from design-to-production.

#### About EOS

EOS is the world's leading technology supplier in the field of industrial 3D printing of metals and polymers. Formed in 1989, the independent company is pioneer and innovator for comprehensive solutions in additive manufacturing. Its product portfolio of EOS systems, materials, and process parameters gives customers crucial competitive advantages in terms of product quality and the long-term economic sustainability of their manufacturing processes. www.eos.info

#### Link to Release

https://www.3yourmind.com/press-releases/eos-and-3yourmind-are-cooperating-to-automate-the-i dentification-of-3d-printable-parts





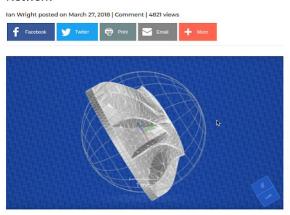
# **3YOURMIND**

#### **Notable Press Mentions**

Engineering.com April 2018. Online press. Article on: Agile Manufacturing.

#### engineering.com

Setting Up an On-Demand Agile Manufacturing Network



(Image courtesy of 3YOURMIND.)

Job shops aren't what they used to be.

Manufacturing was once a family business: fathers training sons in machining and metalworking—sometimes on the same equipment they learned on with their fathers. Though this process may have been complicated by technological advancements, if you needed help or advice it was likely sitting across from you at the dinner table.

#### **On-Demand Manufacturing Explained**

As with the on-demand services we know generally, such as Netflix or Uber, ondemand manufacturing is all about getting exactly what you need, right when you need it. As Stelzer explained, this model requires a fundamental shift in the way we think of the industry as a whole:

"An on-demand production network is one where parts get manufactured as needed and in small quantities," he said, "so it's not like the mass production that we have today, which tends to have long planning cycles. With an on-demand network, a client could order even just one part, but still get exactly that from the supplier right away."



(Image courtesy of 3YOURMIND.)

Smaller production volumes are a natural consequence of an as-needed approach, but there's another factor that's driving this trend toward on-demand manufacturing. Personalization is the watchword of the 21<sup>st</sup> Century, and personalized goods—by definition—cannot be mass produced.

This trend began in dental and <u>medical device manufacturing</u>, for obvious reasons. If you need a new hip or dental implant, something that's been tailored to your body can reduce pain and recuperation time compared to a generic, off-the-shelf replacement. This is a good starting point for understanding what customization means in a larger manufacturing context.

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#### Tagesspiegel Köpfe, NR. 104. OKT-NOV 2017 - (Printed version) - Company Overview



Gründer Stephan Kühr im Berliner Office von 3yourmind

»Wir werden alle noch staunen, was man mit 3-D-Druckern alles herstellen kann« Stephan Kühr

3yourmind

Seit November 2016 betreibt BigRep ein weiteres Büro in New York, nicht nur der deutsche Markt sei für das Berliner Start-up wichtig, sagt Bayer: »Was den Markt für 3-D-Drucker angeht, spielt die Musik immer noch in den USA.«

AUCH IN DER SOFTWAREENTWICKLUNG spürt man diese Tendenz deutlich. Stephan Kühr, Mitgründer und Geschäftsführer von 3yourmind, befindet sich gerade in New York. Sein IT-Start-up begann 2013 als Ausgründung an der TU Berlin. »Wir richten gerade unser zweites US-Büro hier ein«, erzählt er am Telefon, »unser Office in San Francisco gibt es schon seit Oktober 2016.« Die Geschichte von 3vourmind begann als Lösung eines eigenen Problems, wie bei so vielen Startups. Für die Planung eines Windparks wollte eine Gruppe Studenten ein 3-D-Modell drucken lassen, die Umrechnung des CAD-Entwurfs gestaltete sich mangels geeigneter Software aber einigermaßen schwierig. Mit seinen Kommilitonen Tobias Wunner und Aleksander Ciszek baute Kühr den ersten eigenen 3-D-Drucker und entwickelte dafür eine Software, die CAD-Daten automatisch umrechnen und direkt an eine virtuelle Druckplattform schicken kann.

Seit der Gründung hat das junge Unternehmen seine Software und die Plattform konstant

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**3YOURMIND** 

weiterentwickelt, mehrere Innovationspreise brachten den Gründern die entsprechende Aufmerksamkeit. »Wir haben Workflows geschaffen, die den 3-D-Druck automatisieren, der Kunde spart sich viele Zwischenschritte. Nach dem Hochladen zeigt das Programm an, wo eventuell Probleme in der Umsetzung auftreten könnten. Bestimmte, regelmäßig auftauchende Fehler kann die Software sogar automatisch reparieren.« Bei mehr als 50 Dienstleistern weltweit kann man über das Portal Modelle oder Prototypen ausdrucken und dann versenden lassen. »Wir arbeiten natürlich auch mit Kunden zusammen, die eigene interne Drucker verwenden«, sagt Kühr, darunter seien einige Dax-Konzerne oder große Autohersteller.

Aus dem Spin-off wurde in wenigen Jahren ein Unternehmen mit heute 35 Mitarbeitern. Wenn Kühr von den Anfängen erzählt, klingt er selbst verwundert. Eine erste Finanzierungsrunde Ende 2015 brachte dem Start-up einen siebenstelligen Eurobetrag und viel Aufmerksamkeit in der Branche. Unter anderem holte 3yourmind auch Dr. Hans Langer ins Boot, den Gründer und CEO der EOS GmbH aus München, dem Marktführer für den Bau von 3-D-Druckern, 3vourmind investierte in die Entwicklung der Plattform und vor allem auch ins Marketing und die Infrastruktur. Neben dem Büro in Berlin entstand auch eines in Breslau, dem polnischen Mekka für Start-ups. Kühr ist optimistisch, dass der 3-D-Boom weitergeht: » Die Additive Fertigung ist der am schnellsten wachsende Bereich der Industrie 4.0«, sagt er. »Vom Ersatzteil über individualisierte Massenprodukte bis zur biologischen Zellmasse - wir alle werden noch staunen, was man mit 3-D-Druckern alles herstellen kann.«

#### Berliner Spezialisten für 3-D-Druck

Siemens AG, Bereich Additive Manufacturing

In den historischen Werkhallen in Moabit entstehen im Laserschmelzverfahren Prototypen und Ersatzteile für die großen Gasturbinen, Rund 1600 Siemens-Gasturbinen betreiben inzwischen Kraftwerke in über 60 Ländern der Welt. Sowohl in Berlin als auch bei den Tochterfirmen Material Solutions in England und Fingspong in Schweden wird mit 3-D-Fertigungstechniken experimentiert.

siemens.com

#### **Big Rep**

Aus dem Kreuzberger Start-up von 2014 ist in wenigen Jahren der größte Produzent von größformatigen 3-D-Druckern in Serie geworden. Heute arbeiten in der Berliner Zentrale 75 Mitarbeiter aus 15 Ländern. bigrep.com

#### **3yourmind**

Aus einem Spin-off der TU Berlin wurde seit 2013 eine international agierende Plattform für benutzerfreundlichen 3-D-Druck, mit Büros in San Francisco und New York. **3yourmind.com** 

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# **3YOURMIND**

3D Print, April 27th, 2017 - (Online Version) - AMPI

#### EOS and 3YOURMIND Introduce AMPI, the Additive Manufacturing Part Identifier

by Clare Scott | Apr 27, 2017 | 3D Printing, 3D Software, Business |

## Additive Manufacturing Part Identifier

Automatically identify 3D parts that are technologically viable and economically profitable.

When we talk about obstacles to widespread adoption of 3D printing in the manufacturing industry, a few factors are regularly mentioned, with cost and lack of training being two of the most common. One issue, however, is that many companies just don't know where to start. Larger and older manufacturing companies in particular are often carrying inventories of thousands of parts, and while they'd love to reduce those inventories, it's overwhelming to even begin trying to figure out which of those parts could be replaced by 3D printed versions, let alone how to go about digitizing them.

EOS and 3YOURMIND have a solution. The two companies have paired up to develop the AM Part Identifier (AMPI), a system that scans companies' entire part inventories and identifies which parts are suitable for 3D printing. All manufacturers need to do is enter basic information about the parts that need to be produced, and AMPI will take over, using analytics



e-Manufacturing Solutions

created with over ten years of experience gathered from additive manufacturing experts to inform users not only which parts are technically viable for 3D printing, but will be profitable.

That's the whole reason 3YOURMIND was founded, after all – to provide a tool to make the implementation of industrial 3D printing simpler and more profitable. The company's Enterprise Platform and eCommerce Solution guarantee that uploaded parts will be not only 3D printable, but fully optimized for the selected material, as well as ensuring that 3D resources are being put to maximum use. However, 3YOURMIND, which recently expanded its services in the US, noticed something while working with some of the largest companies in its home country of Germany. Manufacturers with hundreds of thousands of parts in their inventories, and thousands of new parts coming in every month, were trying to determine which parts were suitable for 3D printing either manually or through expensive third party review.

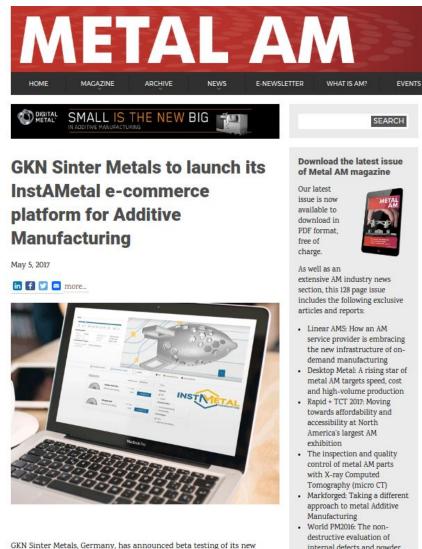
#### Link to Article

**3YOURMIND** 

https://3dprint.com/172517/eos-3yourmind-ampi/



#### Metal AM, May 5th, 2017 - Online Version - GKN Instametal



InstAMetal e-commerce platform for Additive Manufacturing. Developed in conjunction with 3YOURMIND, Berlin, Germany, the InstAMetal interface will allow GKN to quote and accept orders 24 hours a day, seven days a week and ensure that models are optimised for Additive Manufacturing.

internal defects and powder characterisation in AM

Go to our download page for more information

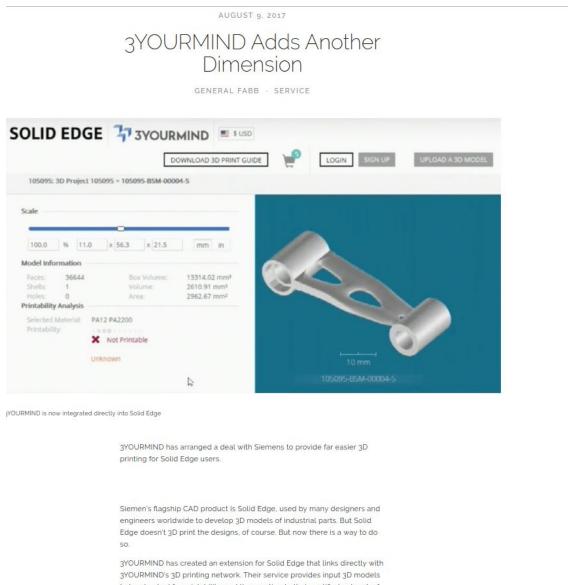
#### Link to Article

http://www.metal-am.com/gkn-sinter-metals-launch-instametal-e-commerce-platform-additive-manufacturi <u>ng/</u>



# **3YOURMIND**

#### Fabbaloo, August 9th, 2017 - Online Version - Solid Edge ST10



3YOURMIND has created an extension for Solid Edge that links directly with 3YOURMIND's 3D printing network. Their service provides input 3D models to be checked for printability, and then routing to their certified network of industrial 3D print service bureaus. You input the type of material required and price quotes are made available.

From this information you can more intelligently choose the right service, or even decide it may be more economical to 3D print the object yourself.

#### Link to Article

**3YOURMIND** 

http://www.fabbaloo.com/blog/2017/8/9/3yourmind-adds-another-dimension



#### Digital Engineering, June 20th, 2017 - Online Version - Start X

Digital Er								
HOME	DESIGN	SIMULATE	PROTOTYPE/CAM	TEST	PLM	ЮТ	COMPUTING	WEBCAS
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http://www.digitaleng.news/de/3yourmind-joins-stanford-startx-accelerator-2017-summer/

**3YOURMIND** 





#### 3D Print, December 20th, 2016 - Online Version - US Expansion

3 PRINT.COM

About Forum Events ~ Training ~ Videos ~

#### 3YOURMIND's San Francisco Office Becomes Permanent as Company Announces an Expansion of Services in the US

by Sarah Saunders | Dec 20, 2016 | 3D Printing, 3D Software, Business |

Fresh off their first place win at the formnext Start-up Challenge last month, and now that Inside 3D Printing San Diego is over, leading software provider for 3D printing 3YOURMIND is announcing an expansion of their services in the US. The Berlin-based tech company, known for their online 3D-button platform that offers 3D printing directly from CAD-based programs, had opened a temporary office in San Francisco this August, in order to bring their advanced software for industrial 3D printing to this country; that office, which focuses on the automotive industry, will now become a permanent location. The company gets a lot of their business from Europe, so they also operate an additional headquarters in Poland, but the main goal now is to acquire more American customers.



Before they opened the San Francisco office, there were only a handful of 3D service providers in the US using their innovative software platform, and the company has been working pretty hard to turn that around. 3YOURMIND Co-Founder and COO Aleksander Ciszek has been in charge of the US expansion effort, with some additional temporary support from CEO Stephan Kuehr and their head of Sales and Marketing, Philipp Stelzer.

"The launch of our eCommerce solution last October has been a perfect entry point to the US market," says Ciszek. "We have found innovative companies and 3D printing services who were hungry for the solution we developed here in Germany."



#### Link to Article

https://3dprint.com/159284/3yourmind-announces-us-expansion/



### **Downloadable pictures (Low Res/High Res)**

### **Team Pictures**



Aleksander Ciszek, CEO





Stephan Kühr, CEO in 3D Print Lab

Aleksander Ciszek, CEO, with Felix Bauer, Product Owner



**3YOURMIND Office** 

**3YOURMIND** 



#### **Software Platforms**

#### eCommerce:





3YOURMIND eCommerce Platform as Instametal User Interface

3YOURMIND eCommerce Platform as PostNord Customer Interface



First Native Integration of 3D Marketplace in CAD Application

**3YOURMIND** 



Mobile Optimized eCommerce Platform for Industrial 3D Printing





Verification of Printability prior to 3D Production

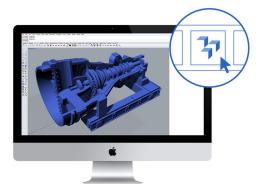




#### Enterprise:



Management and Ordering of 3D Projects online



One-Click Integrations with Leading CAD Applications



#### Project Management using 3YOURMIND Enterprise

Choose Material TECHNOLOGIES
 MATERIAL PROPERTY
 ADDITIONAL FILTER
 ADDITIONAL FILTER
 ADDITIONAL FILTER
 Characteristics Denstity 2 More
 Price Deliver Time Material name Q Maragin Steel (SLM) from €670 Maragin Steel (SLM)

 All parts are printabel in this material
 Prototyping, Design, Fast Type 3 Services 10 - 20 Days from €56.00 2 Services 2 - 7 Days Gypsum Monochrome Gypsum Monochrome ⊘ All parts are printabel in this material ⊘ Prototyping, Design, Fast Type from €12.00 PA 1200/12 Some parts are not printable with this material 6 Services 1 - 5 Days Prototyping, Design, Fast Type from €535.00 Steel 420 SS Some parts are not printable with this material
 Prototyping, Design, Fast Type 10 - 20 Days

# Accurate Tools for Pricing of Metal and Plastic Components

Maragin Steel (SLM)

# Choose Printing Service

	3YD Service - Location B1	€670.00
3YOURMIND	Accept Credit Card and Invoice	Offer 3 Post Processing
	Ø Berlin, Germany	10 - 20 Days
	GKN InstAMetal	€695.00
	Accept Credit Card and Invoice	Offer 3 Post Processing
	@ Berlin, Germany	11 - 25 Days
	3YD Service - Location B2	€790.00
3YOURMIND	Accept Credit Card and Invoice	Offer 3 Post Processing
	@ Berlin, Germany	15 - 17 Days

Instant Comparison of Internal Capacity and External 3D Services.





#### **AM Part Identifier:**



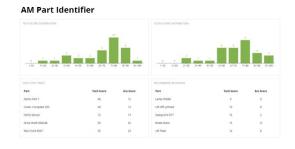
#### Project Comparison using AM Part Identifier



AM Part Identifier Report View



AM Part Identifier Dashboard



AM Part Identifier, Analysis of Technical and Economic Suitability

